



Workforce Results

Your business is your people



2022

—Who We Are—

Here at **Workforce Results**, we specialise in people solutions for **ambitious** companies who care about their people.

Established in 2018. **We do things differently** with a modernized approach, using the latest methods of psychology and exclusive performance models.

Working with you to get better results in your business. We pride ourselves on our direct, clear and methodical approach allowing you to get the outcomes you're looking for by working closely with you and **upskilling your HR and operations departments.**



With **statistics showing** that ¹74% of employees are actively disengaged in the workforce, ²79% of employees will quit after receiving inadequate appreciation, and ³companies that build a positive culture could see a **400%** growth in revenue – it's never been more essential to **invest in your people in a way that grows your business.**

This is exactly what we do. We bring your employees' needs in line with your business needs to create **no-brainer solutions.** Providing a more harmonious and high performing workplace, **improving both your employees' experience as well as your business growth.**

—Our Team—

In order to provide a **high-quality** service, we have the highest quality of **staff and partners** who possess a **deep range of skills.** This allows us to bridge the gap between **employer and employee needs.**

Things such as, our access to **rare technical knowledge**, over **30+ years** of combined experience and **over 100 available tools and techniques** are just a few of the skills our team possesses that make us **perfect for any task** that heads our way.



— Our Mission & Vision —

Our mission and vision is to help businesses fulfil their employee needs and desires in a way that also improves their business' growth, reputation and bottom line.

— Our Values —

Committed to you by being results driven!

To help you achieve your outcomes, we rely on **strong values** that build the foundation for our work and **your experience**.

By staying true to our core values, we ensure that we provide the **best service and experience** for you and your business.

Results-Driven

Being commercially minded, we calculate ROI in advance to measure the impact before any projects are proposed. Ensuring clear value for money in your investment.

Work Smart

We WORK SMART to be as productive and effective as possible at all times for you.

Competence

We establish COMPETENCE through our work ethic and advanced skills, making us confident at creating results for your business' needs.

Collaboration & Cooperation

We enable COLLABORATION & COOPERATION through strong communication, allowing people to work together in a more harmonious and productive way regardless of differences. We know how to leverage them to your advantage.



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Diagnose & Prescribe

We don't believe in box ticking and will DIAGNOSE root causes for a long lasting effect, rather than adding more plasters on burst water pipes.

Trust

We build TRUST with you and your people, allowing you to feel confident in our approach and work ethic from first enquiry to project completion.

Honesty

We create a safe space for HONEST and open conversations that avoid the smoke and mirrors of people telling you what you want to hear and hiding the truth.

Inspiration

We INSPIRE your people to keep them motivated through improved wellbeing, self-awareness, personal development and more.



— Our Services And Solutions —

As a team, we strive to create solutions that increase your employee happiness and bottom line together!

We offer a **wide variety of services** to achieve this such as:

- Talent attraction & retainment
- Employee engagement & development
- Advanced team diagnostics
- Executive coaching
- Operational review
- Managing change
- Ongoing support

Each of these services will be tailored to you and your company.

This allows us to provide you with **solutions** for your **current and future needs**.

- Staff training & development
- Change management
- Company restructuring
- Culture due diligence
- Well-being and resilience
- Hybrid working models
- Streamlined performance
- Business transparency
- Agile working
- Cross-functional enablement
- People Analytics
- HR & Operations upskilling
- HR outsourcing
- And more...

So, If you're looking for great results with ROI calculated in advance...

We're the right company for you!



FASTER
Company Growth



BETTER
Business Reputation



HIGHER
Profit Margins



SMOOTHER
Operations & Logistics



EXCEED
Investor Expectations

Important statistics you should know

⁴A good company culture can increase revenue by **400%**

⁵**Replacing exiting workers** can cost one-half to two times the employee's annual salary.

⁶**62%** of professionals would consider leaving an organisation if they didn't provide their preferred flexible working options.

⁷Companies with engaged employees had **89%** greater customer satisfaction.

⁸**38%** of new leaders fail within the first 18 months.

*See reference sources at www.WorkforceResults.com/brochuresources



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